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COMPENSATION PLAN

Personal Retail Sales (PRS) Or Total Group Retail Sales (TGRS) In Current Month	Additional Commissions You Earn on Your PRS	Total
\$1 to \$999 PRS	20% Paid weekly to all ranks	20%
\$1,000 to \$1,999 PRS	PLUS 5% paid monthly	25%
\$2,000 to \$3,999 PRS or \$7,500 TGRS and Personally Active	OR 10% paid monthly	30%
\$4,000 PRS and above or \$15,000 TGRS and Personally Active	OR 15% paid monthly	35%

Rank	Consultant	Team Builder	Team Leader	Director	Senior Director
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Qualifications To Earn A Rank

		Personally Active* plus 2 Qualified Legs** and Accumulate \$2,000 TGRS‡ in one month	Personally Active* plus 3 Qualified Legs**, 1 of which contains a Qualified Team Builder or above and Accumulate \$4,000 TGRS‡ in one month	Personally Active* plus 4 Qualified Legs**, including 2 Qualified Team Builder Legs or above and 1 Qualified Team Leader Leg, or above (in separate legs) and Accumulate \$12,000 TGRS‡ in one month.	Personally Active* plus 5 Qualified Legs**, including 2 Qualified Team Leader Legs or above and 1 Qualified Director Leg, or above (in separate legs) and Accumulate \$30,000 TGRS‡ in one month
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Monthly Maintenance

	Be Active*	Personally Active* Plus \$1,500 TGRS‡ in current month	Personally Active* Plus \$3,000 TGRS‡ in current month	Personally Active* Plus \$7,500 TGRS‡ in current month 50% Rule‡‡	Personally Active* Plus \$15,000 TGRS‡ in current month 50% Rule‡‡
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Retail Commission

<i>(NOTE: You do NOT have to be Active to receive 20% Base Commissions.)</i>	20% to 35% commission****	20% to 35% commission****	20% to 35% commission****	20% to 35% commission****	20% to 35% commission****
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Enroller and Level Bonuses

Enroller Bonuses	E1 - 5% BV	E1 - 5% BV	E1 - 5% BV E2 - 5% BV	E1 - 5% BV E2 - 5% BV	E1 - 5% BV E2 - 5% BV
Level 1	5% BV	5% BV	5% BV	5% BV	5% BV
Level 2		5% BV	5% BV	5% BV	5% BV
Level 3			5% BV	5% BV	5% BV
Level 4				5% BV	5% BV
Level 5					5% BV

Enroller Bonus Pack

When your new consultants join, you will receive an Enroller Pack Bonus of \$40 for a Beauty Pack and \$100 for a Beauty Achiever Pack. This is paid weekly to all ranks.

Rank Advancement Bonuses (Paid one time only for each promotion to a higher rank.)‡‡‡

			\$100	\$250	\$750
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Rank	Executive Director (ED)	Senior Executive Director (SED)	National Monarch Director (NMD)
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Promotion Requirements

	Personally Active plus 5 Qualified Legs, including 2 Qualified Director Legs and 1 Qualified Senior Director Leg (separate Legs) and \$75,000 TGRS* in one month (The 40% Rule applies)	Personally Active plus 5 Qualified Legs, including 2 Qualified Senior Director Legs and 1 Qualified ED Leg (separate Legs) and \$150,000 TGRS* in one month (The 40% Rule applies)	Personally Active plus 5 Qualified Legs, including 2 Qualified Senior Director Legs, 1 Qualified ED Leg and 1 Qualified NE Leg (separate Legs) and \$300,000 TGRS* in one month (The 40% Rule applies)
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Monthly Maintenance Requirements

	Personally Active plus \$50,000 TGRS* in the current month, when 40% Rule is applied**	Personally Active plus \$100,000 TGRS* in the current month, when 40% Rule is applied**	Personally Active plus \$250,000 TGRS* in the current month, when 40% Rule is applied**
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Personal Group and Generational Bonuses

Enroller Bonuses	2% GBV	2% GBV	2% GBV
1st Generation	3% GBV	3% GBV	3% GBV
2nd Generation		3% GBV	3% GBV

Lifestyle Bonus*

EARN	\$500	\$750	\$1,000
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Rank Advancement Bonuses (Paid one time only for each promotion to a higher rank.)###

	\$2,500	\$10,000	\$25,000
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DEFINITIONS PAGE 1

***Active:** Be Active by achieving personal sales (including your Beauty Demo sales, your online sales and any products for your personal use) of at least \$300 PRS in the calendar month.

****Qualified Leg:** A Leg with at least one Active Consultant.

BV (Bonus Value): The value on which downline bonuses are calculated, usually based on 65% of SRP, but could be different on certain low margin products.

‡Total Group Retail Sales (TGRS): The total PRS created by you and all your downline Consultant teams in the Sponsor genealogy calculated to infinite depth. This TGRS is used to calculate various forms of qualification for earning new rank promotions and rank maintenance in various phases of the Compensation Plan. It is sometimes subject to the 50% Rule or the 40% Rule.

‡‡50% or 40% Rule: No more than 50% or 40% of your required TGRS (as shown) can come from any one Leg, depending on your Executive rank.

‡‡‡Rank Advancement Bonuses: You must earn the new rank within the rank-specified number of months after earning the previous rank to receive the Rank Advancement Bonus.

DEFINITIONS PAGE 2

***Total Group Retail Sales (TGRS):** This is the total PRS created by you and all your downline Consultant teams in the Sponsor genealogy calculated to infinite depth. This TGRS is used to calculate various forms of qualification for earning new rank promotions and rank maintenance in various phases of the Compensation Plan. It is sometimes subject to the 50% Rule or the 40% Rule.

****40% Rule:** No more than 40% of your required TGRS can come from any one Leg, depending on your Executive rank.

‡Rank Advancement Bonuses: You must earn the new rank within the rank-specified number of months after earning the previous rank to receive the Rank Advancement Bonus.

Note: Compression rules apply – See Compression (Generational) in Glossary of Terms.

*** Lifestyle Bonus:** by meeting the necessary maintenance requirements associated with that rank plus 10%, subject to the 40% Rule. If you do not maintain the requirement of a particular rank, you will receive the Lifestyle Bonus "Paid As" the rank at which you qualify for that particular month.